



2025

WEEKLY UPDATE

TO: HONORABLE MAYOR AND CITY COUNCIL
FROM: JUSTIN MILLER, CITY ADMINISTRATOR
DATE: October 17, 2025

"Coming together is a beginning, staying together is progress, and working together is a success." – Henry Ford

PUBLIC WORKS

Streets, Fleets, Constructions Services and Utilities

- Street staff are hanging plows on trucks and tractors and going over all winter equipment to make sure everything is in working order.
- Street staff are out pruning trees to ensure clearance of our winter sidewalk machine operation.
- Street staff have been working on concrete curb replacements at various locations.
- Utility staff completed 4th Quarter meter reads for cycle two residents.
- Utility staff have been repairing yards from the past few water and sewer repairs.
- Utility crew fixed a sewer service on Kettering Trail.

PARKS AND RECREATION

Park Administration and Maintenance

- The Grand Prairie Park parking lot is striped, paved and ready for action. Other portions of the project are still in progress, but progress is being made.
- Staff is assessing some erosion on a portion of Juno Trail and determining the best options for moving forward with repairs.
- The Dakota Heights hockey rink improvements are nearing completion with some final painting.
- Field six at Aronson Park is undergoing a rebuild, and staff have been completing extensive site preparations.
- New magnetic restroom closure signs have been ordered; these will be an upgrade from the signage previously utilized.
- Preparations for the Last Call at Kenwood Disc Golf Tournament have been completed at the KTMS course. The course will be closed to the public all day Saturday to accommodate the event.

Recreation and Heritage Center

- Staff is getting ready for the Haunted Forest Festival that takes place on October 25. We have been finalizing event logistics, preparing supplies, and preparing for advanced wristband pickup next week. New this year, the Boy Scouts will be introducing archery to the event, sharing their expertise with the community. The Haunted Forest Festival features a Trick-or-Treat Maze, Spooky Trail, puppet shows, hayrides, a petting zoo, and food trucks.
- New evening fitness classes are now being held at the Heritage Center. Yoga, Essentrics and a Sarcopenia Weight class. Just another way the Heritage Center is accommodating 50+ who are still in the workforce.
- All outdoor activities are wrapping up this week. It was another wonderful season for outdoor fun.
- MDC (Metro Dining Cards) are available once again at two locations, City Hall and the Heritage Center. For only \$30 you can enjoy over 138 different coupons for many places to eat, play and even wash your vehicle. Each card is good once a month, so in essence, each card has 12 coupons. Now that's a really good deal. By the way, these make great gifts too!!!
- Looking ahead to 2026, we are getting ready and are very excited to be rolling out an updated group name, logo, and a new newsletter. Stay tuned.

Arts Center

- TCHA's production of Tuck Everlasting opens Friday. Get your tickets [here!](#)
- FLAAC has commissioned a sculpture for the Arts Center grounds, and we are working with Greg Mueller on the project. The new sculpture is coming in July 2026!
- New this year, an Arts Center Membership! Members can register for classes early and will receive a discount on many concerts and performances. [Join Now!](#)
- Pub Night Season Tickets are available and selling fast! [Get yours today!](#) Sales are currently at 92% of the total sales for the 2024-25 period.
- The Arts Center is having a full weekend – local watercolor artist, David Smith, will be hosting a workshop called Fresh and Exciting Watercolor, Collen Riley will be hosting her popular Fearless Glazing workshop and Chiaki O'Brien will be offering a Saori Weaving course for all ages.
- Youth Art Month (March) planning is underway! We've updated our art instructor contact list and are sending out informational emails on the event.

COMMUNICATIONS

- [Sun Thisweek](#): publishes November 14.
- Second rounds for the Communications Specialist position will take place on October 23.
- Media productions for social media:
 - LFD: [2025 Firefighter of the Year Joe Tomes](#)

Upcoming Meetings of the Council

October 20, 2025	Regular Meeting	6:00 p.m.
October 27, 2025	Work Session	6:00 p.m.
November 3, 2025	Regular Meeting	6:00 p.m.

Informational Attachments:

- Police Department Weekly Report
- Fire Department Weekly Report

- Lakeville Liquors Weekly Report
- Dakota County Open to Business Narrative Report



Lakeville Police Department Update

Sunday, October 5 – Saturday, October 11, 2025

795 Calls for Services



163 TRAFFIC STOPS



34 SUSPICIOUS ACTIVITY



5 DOMESTICS



27 AUTO ACCIDENTS



5 THEFTS



14 CRISIS MENTAL HEALTH
23 WELFARE CHECKS
0 SUICIDE THREAT/
ATTEMPT/DEATH



22 ALARM BURGLAR
0 FIRE ALARM



4 FRAUD



15 ANIMAL CALLS



0 BURGLARY



20 MEDICALS



3 VANDALISM/DAMAGE
PROPERTY



0 DRUG ACTIVITY



8 CHILD PROTECTION



17 DISTURBANCES



1 DRUNKENNESS



6 MISSING PERSON



1 SHOPLIFTING



Lakeville Police Department Update

Sunday, October 5 – Saturday, October 11, 2025

Weekly Review

Please note, the Weekly Review does not include all calls to which the Lakeville Police Department responded. Incidents included here are based on severity, impact on public safety or other factors.

- This week, officers responded to fourteen mental health crisis calls and twenty-three welfare checks. If you or someone you know is struggling or experiencing a crisis, please reach out – help is available 24/7.
 - Dakota County Crisis: 952-891-7171
 - Crisis Text Line: Text MN to 741741
 - Minnesota Warmline: 651-288-0400
 - National Suicide Lifeline: Call 988 / If Veteran press 1 or text 938255
- Officers conducted a traffic stop after a license plate check revealed the registered owner, who matched the driver's description, had a revoked driver's license. The driver was cited for driving after revocation and no insurance, and the vehicle was towed from the scene.
- A minor two-vehicle accident occurred at Cedar Avenue and 162nd Street where the at-fault driver struck the rear of another vehicle after mistakenly believing it was moving forward. The driver was cited for failure to drive with due care.
- A two-vehicle crash with minor injuries occurred at Kenyon Avenue and Kenwood Trail when the at-fault driver attempted to cross Kenwood Trail and failed to yield to oncoming traffic. The driver was cited for failure to yield.
- Officers conducted a license plate check on a vehicle traveling below the posted speed limit and discovered the driver had a cancelled-IPS license status and two active warrants. The driver was arrested and booked into the Dakota County Jail on the warrants.
- Officers cited and trespassed a suspect for the theft of goods from 17XXX Kenrick Avenue.
- Officers documented a two-vehicle accident at 185th Street and Kenyon Avenue where a semi-truck was attempting to change lanes and side-swiped a sedan. The at-fault driver was cited for failure to drive with due care.
- A traffic accident report was completed for a two-vehicle property damage crash at the roundabout at 185th Street and Kenwood Trail. The at-fault driver was cited for improper chance of course.
- Officers responded to the report of a slumper parked in the roadway blocking a driveway. Officers made contact with the driver and observed signs of impairment. The driver failed the standard field sobriety tests and provided a blood alcohol content sample of 0.15. He was arrested for DWI and transported to Dakota County Jail.



Lakeville Fire Department Update Sunday, October 5–Saturday, October 11



FIRES
3



VEHICLE ACCIDENTS
5



MEDICAL
40



FIRE ALARMS
8



GOOD INTENT
12



HAZARDOUS
CONDITIONS
1



TEMP HEAT PERMITS
3



INSPECTIONS
13



PLAN REVIEW
6



PRE-PLANS
24



PERMITS ISSUED
7



SCHOOL/DAYCARE VISITS
1



COMMUNITY EVENTS
4

Fire Prevention School Visits:

- All Saints – PreK
- Goddard School
- All Saints – PreK
- East Lake – K
- Highview – K (3 classrooms)
- Highview – 4th

Lakeville Liquors

October 12 - October 18, 2025
Weekly Summary



Store Highlights

Heritage Location



Heritage has Jasper all decked out and ready for Halloween. Jasper is a crowd favorite all year round!

Galaxie Location



Galaxie continues to experiment with how to best utilize their new floor space. This month they have beer of the month front and center when customers enter the store.

Kenrick Location



Notice anything different? Kenrick has been working on a store refresh, which should improve flow and shop ability as we move into the holiday season!

Keokuk Location



Keokuk hosted the 2nd Annual Breast Cancer Awareness 5K fun run and walk last Saturday. We had nearly 50 participants. Thank you to those who attended this great event!

Stel+Mar Wine Chard | Taste of Lakeville Feature

Stel + Mar is a family-owned winery, named after the owners daughter, Stella and a special friendship she shares. The openness and joy of childhood inspired them to create wines that carry the same spirit: approachable, welcoming and meant to be enjoyed together. With 90+ ratings, these award-winning wines are sourced from sustainable vineyards across California's Central and North Coasts.



Metrics

October 1-13 Sales Summary				Change in %
Heritage	\$193,549	2024	\$202,706	Decrease 4.5%
Galaxie	\$213,136	2024	\$217,010	Decrease 1.8%
Kenrick	\$168,057	2024	\$167,837	FLAT +
Keokuk	\$197,684	2024	\$201,228	Decrease 1.8%
Combined	\$772,426	2024	\$788,782	Decrease 2.1%

October 1-13 Customer Count				Change in %
Heritage	6,788	2024	7,189	Decrease 5.6%
Galaxie	7,819	2024	8,100	Decrease 3.5%
Kenrick	6,319	2024	6,338	FLAT -
Keokuk	6,363	2024	6,357	FLAT +
Combined	27,289	2024	27,984	Decrease 2.5%

October 1-13 Sales Per Transaction				Change in %
Heritage	\$28.52	2024	\$28.22	Decrease 1.1%
Galaxie	\$27.27	2024	\$26.80	Decrease 1.8%
Kenrick	\$26.60	2024	\$26.49	FLAT +
Keokuk	\$31.08	2024	\$31.68	Decrease 1.9%
Combined	\$28.31	2024	\$28.20	FLAT +

January 1 - October 13 Sales Summary				Change in %
Heritage	\$4,218,391	2024	\$4,340,052	Decrease 2.8%
Galaxie	\$4,650,355	2024	\$4,927,648	Decrease 5.6%
Kenrick	\$3,579,084	2024	\$3,714,597	Decrease 3.6%
Keokuk	\$4,252,643	2024	\$4,332,311	Decrease 1.8%
Combined	\$16,700,472	2024	\$17,314,609	Decrease 3.5%

January 1 - October 13 Customer Count				Change in %
Heritage	146,737	2024	151,337	Decrease 3.0%
Galaxie	171,228	2024	178,512	Decrease 4.1%
Kenrick	132,347	2024	136,387	Decrease 3.0%
Keokuk	134,204	2024	132,618	Increase 1.2%
Combined	584,516	2024	598,854	Decrease 2.4%

January 1 - October 13 Sales Per Transaction				Change in %
Heritage	\$28.76	2024	\$28.75	FLAT +
Galaxie	\$27.16	2024	\$27.63	Decrease 1.7%
Kenrick	\$27.06	2024	\$27.25	FLAT -
Keokuk	\$31.70	2024	\$32.70	Decrease 3.1%
Combined	\$28.58	2024	\$28.95	Decrease 1.3%

- Save the date - our final all-staff meeting will be held on Sunday, November 9 at 9 a.m. in the Emporium Room.

Marilyn Monroe

“Sometimes good things fall apart so better things could fall together.”



Natalie Mouilso, nmouilso@mccdmn.org, 952-451-6390
1/31/2025 – 9/30/2025

Clients Served YTD

Client Inquiry	2
Existing - Challenged	24
Existing - Opportunity	41
Pre-start planning	44
Start-up	36
Total	147

Business Owner Demographics YTD

	# of Clients
Low-Income Owned	75
BIPOC or Immigrant Owned	85
Woman Owned	88

Financing & Access to Capital YTD

Loans & Grants Approved	
includes CBLs (YRLY Total)	\$432,414.00
Equity (YRLY Total)	\$183,829.00
<u>Facilitated (YRLY Total)</u>	<u>\$148,967.00</u>
Total Investment	\$765,210.00

Program Hours

	TA	Program HRS
1 st QTR	367	237
2 nd QTR	477	185
3 rd QTR	369	210
Total	1,213	632

TA: Client Meetings, Providing Resources, Client Calls, Client Deliverables, Loan Packaging

Program HRS: City Initiatives, Program Outreach, Public Events, City Meetings, Research, Data/Admin, General Inquiries

Industry Segment YTD

Construction / Real Estate	5
Food	26
Health/Fitness	12
Manufacturing	4
Consulting	8
Retail	35
Service	26
Wholesale / Distribution	3
Other	28
Total	147

Referral Source YTD

Bank Referral	15
Entrepreneur	7
Friends and Family	19
Municipality	21
MCCD Partner/staff	19
Other	25
Web	36
Total	147

City YTD

	<u>Business</u>	<u>Resident</u>
Apple Valley	20	14
Burnsville	25	15
Eagan	15	14
Farmington	12	15
Hastings	5	5
Inver Grove Heights	9	11
Lakeville	14	21
Mendota Heights	4	4
Rosemount	9	14
South St. Paul	9	8
West St. Paul	6	4
Other Dakota Co.	2	3
Other/ No Data	17	19

“We are part of MCCD's Open to Business Program, and the whole process has been a great learning experience. Our loan application would've been difficult to accomplish without their help! Would recommend this to any entrepreneur.” – Rosemount Loan Client

Direct Financing & Access to Capital

Business Type: Bubble Tea & Café
Business City: Eagan
Residence City: Savage & Farmington
Referred by: Website
MCCD Financing: \$175,000*
Owner Equity: \$65,443

Overview: This startup bubble tea shop was seeking funds for start up expenses, tenant improvements, equipment, inventory, and working capital. The two business partners put their heads together on opening this business and were approved for a \$175,000 direct loan from MCCD in January 2025, contingent on an 80% loan guaranty from MN DEED through the DEED Small Business Credit Initiative.

*As the DEED guaranty application was in progress the business owners received news of some unexpected project costs from their contractor and decided to withdraw their application and tabled the business plan for now.

Business Type: Natural Beauty & Wellness Products
Business City: Burnsville
Residence City: Burnsville
Referred by: TikTok Influencer
Microgrant Facilitated: \$2,500
Owner Equity: \$2,500

Overview: This early-stage home-based business was established in 2023 and sells handmade beauty and wellness products to friends and family. After a referral from a TikTok influencer who provides entrepreneurship advice, the Burnsville resident reached out to MCCD seeking funding to expand her business and launch her website. The business owner is a low-income single mother and qualified for a microgrant which MCCD facilitated, and the client received in January. The funding allowed the business owner to increase operational efficiency, buy inventory and supplies, and launch a new product line. The entrepreneur is currently working on rebuilding her credit so that she can apply for an MCCD loan for the remaining funding to build and launch her website.

Business Type: Food Truck and Cookie Dough Wholesaler
Business City: Eagan (Home Based & mobile throughout Twin Cities region)
Residence City: Eagan
Referred by: LEDC
MCCD Financing: \$50,000
Owner Equity: \$7,000
Facilitated financing/ funding: \$50,000

Overview: MCCD collaborated with nonprofit partner on this \$107,000 project to support a growing BIPOC and woman owned cookie dough business. The business was established in 2021 as a response to the lack of organic cookie dough available in the market. Their dough offers all organic, non-GMO, fair trade ingredients with no preservatives and comes in three flavors. There are two branches to their business: the business-to-business, where they sell wholesale through a distributor to co-ops and grocery stores and a direct to customer retail - selling both the dough and fresh-baked cookies at farmers markets and festivals. They had been selling

via a pop-up tent and recently came across the opportunity to purchase a food trailer to streamline their operations. The borrowers needed funding food trailer improvements, equipment, inventory, and working capital to help them take advantage of the upcoming selling season.

Business Type: Fashion Optical Boutique

Business City: Savage

Residence City: Burnsville

Referred by: Municipality

MCCD Financing: \$82,173.70

Owner Equity: \$30,636

Facilitated financing/ funding: \$35,217.30 & \$11,250

Overview: This entrepreneur is a licensed optician operating in the optical industry for more than 20 years. He has always dreamed of opening his own optical store near his home in Burnsville to start to build wealth for himself. He found an ideal storefront in Savage and reached out to MCCD for assistance with the project funding for inventory, equipment, startup expenses, and ~ 3 months of working capital for operations. Total project costs are \$159,227 including the equity investment of \$30,636 and a \$11,250 tenant improvement budget from the landlord. The loan request was approved by MCCD's loan committee on April 24th contingent on 30% participation from MN DEED through the Small Business Credit Initiative, application is currently pending, and approval is expected in early May.

Business Type: RV Tank Cleaning

Business City: Rosemount

Residence City: Rosemount

Referred by: Community Partner

MCCD Financing: \$30,000

Owner Equity: \$2,500

Overview: This husband-and-wife team have a combined professional background in customer service, custodial cleaning, and mechanicals. They also love camping and the outdoors and have been avid RV'ers for years. As they grow older and become empty nesters, they saw an opportunity to make a side business out of their passion and have something that they could continue into retirement. Through their time spent at campgrounds in the Midwest they became aware of the opportunity to become a licensed dealer for an RV Tank cleaning franchise. The business owners see this as a promising opportunity to generate additional income now and into retirement while doing something that they truly love.

Business Type: Gift Shop

Business City: Apple Valley

Residence City: Lakeville

Referred by: CDA website

Facilitated financing/ funding: \$50,000

Owner Equity: \$70,000

Overview: This first-time entrepreneur came to MCCD seeking technical assistance and access to capital to help her in the final stretch of opening a new gift shop in Apple Valley. Advising was provided on topics including lease negotiation, insurance, build-out, networking, and business banking. Connection to a local credit union provided the client with much-needed working capital and a line of credit for her store. The store is slated to open mid-late October

Business Type: Amazon Retailer

Business City: Hastings
 Residence City: Hastings
 Referred by: Municipality
 MCCD Financing: \$20,000
 Owner Equity: \$2,000

Overview: This woman-owner business reached out to MCCD seeking working capital for new inventory. The business owner is a nurse full time and started this Amazon-based retail business in late 2024 for supplementary income. The business experienced a few strong months and then stagnated when inventory ran out in early 2025. The client needed additional working capital to ramp up once more and the MCCD loan provided an important cushion so that inventory will be continually stocked and the business can focus on growth.

Business Type: Home Healthcare / PCA

Business City: Eagan
 Residence City: Farmington
 Referred by: Other Entrepreneur
 MCCD Financing: \$75,000 – includes \$50,000 in forgivable capital
 Owner Equity: \$3,750

Overview: MCCD began working with this business owner in 2023 when he initially reached out seeking financing to grow his home health care business based in Eagan. He decided to table his request at that time and reached back out in spring, 2025. Working closely with his loan officer for more than 100 hours, the application for working capital was finalized in September. At the same time, MCCD kicked off it’s participation in the Groundbreak loan program* and the client ultimately became MCCD’s first recipient of a Groundbreak loan structure which includes a \$25,000 loan that is immediately forgiven, a \$25,000 loan at 1% interest only and eligible for forgiveness after five years, and a \$25,000 loan with typical repayment terms.

*MCCD is one of four local nonprofits selected to participate in the [Groundbreak project](#). Rather than advertise the program, we are matching eligible clients internally and then giving them the news after the loan is approved. The Groundbreak Coalition is a group of over 40 corporate, civic, and philanthropic leaders committed to demonstrating that with enough resources, a racially equitable future is possible first in Minnesota and then across the country. The goal of the small business loans is to provide early stage, growth capital to low-wealth entrepreneurs, including, but not limited to Black entrepreneurs, who historically have faced barriers to accessing such capital from traditional sources.

Credit Builder Loans

In collaboration with nonprofit partners who provide credit building & financial awareness counseling, MCCD provides \$240 Credit Builder Loans (CBLs) to qualified applicants seeking to improve their personal credit. Credit Builder applicants complete financial training through MCCD’s partners and are then referred to MCCD for a CBL. MCCD generates and services the CBLs in-house.

Credit Builder Loans YTD	
Resident City	Loan Amount
West Saint Paul	\$240
TOTAL	\$240

Highlights, Networking, & Outreach

Programming, Partnerships, & Trainings

- July 30 – MCCD hosted a webinar titled *Understanding Immigration Policy and Impacts on Small Businesses* with panelists including Kwame Osafo-Addo, Attorney and Owner at TruLegalBiz; Brenda Pfahnl, Attorney and Owner at Colibri Legal PLLC; and Lisa Zamora and Diana Salas from the MN Department of Labor and Industry. The discussion included current updates and practical information for businesses regarding Immigration Policy changes.
- September 19 & 20 – MCCD Senior Business Advisor & Loan Officer Luis Mendoza spoke with small business owners and entrepreneurs at LatinoLead's annual leadership conference, [LiderCon](#). Luis' session on Financial Foundations for Business Success was one of the many educational workshops offered at the event attended by hundreds of Latine leaders and allies.
- November 5 – In partnership with UMN Law School MCCD will host a virtual Q&A session on small business law. This free virtual event is held twice annually and is designed for business owners at any stage. Law student panelists work with their supervising attorney to answer questions and provide legal resources and guidance to help navigate law questions and concerns. Stay tuned for more RSVP information.
- November 6 – Mark your calendar for MCCD's Annual Celebration. This year the event will be held at the B Suite in Minneapolis. All partners are welcome. RSVP and additional information [here](#).

Advertising & Outreach

- July 11 & October 3 – Field Trip Friday is back! In July we visited businesses in Ramsey County and in October we visited businesses in Anoka County. Field trips are a fun way to engage local partners, highlight our clients, promote small businesses throughout our service area. More field trips to come in 2026 once the weather warms back up.
- August 26 – MCCD engaged our lending partners and networks through a new [E blast](#) update on our loan program, loan products, and lending team. The E blast focused specifically on MCCD's commercial real estate lending capabilities.
- September 30 – Year to date outcomes and results were presented to Dakota County CDA and Cities at Eagan City Hall.
- In the last quarter, banker and lender outreach occurred specifically with the BankOn Coalition, Frandsen Bank, F&M Bank, Lakeview Bank, Royal Credit Union Twin Cities Metro CDC, and US Bank as well as our Lender E blast which went out to 100+ lender partners and contacts.
- In addition to lending outreach, written or in-person presentations were made and/or networking efforts were made including ongoing partnership discussions with UMN Law School, ACER, Dakota County Library System, City of Rosemount Port Authority presentation, Dakota County CDA presentation, Dakota County Regional Chamber, and City of Farmington monthly check-ins.

Quarterly Highlight



Loan closing for Pokwo, Inc. MCCD's first GroundBreak loan client.

"This loan will help build my business. It is very difficult to operate a business without enough working capital. Thank you very much for your efforts. This will help me to grow the business to the next level now."

- Apee Ochudo, owner of Pokwo, Inc. of Eagan